



HashiCorp Flex

Pricing Table and Terms

Effective Date - October 11, 2023

HashiCorp offers eligible customers an option to subscribe to HashiCorp Flex, or “Flex”, where the customer agrees to pre-purchase service entitlements, payable in advance, which may be applied towards consumption of eligible HashiCorp Cloud Services and Support during the applicable subscription term. Pricing under Flex is set forth in the applicable consumption pricing table, in each customer’s order form or “Consumption Table”, as updated from time to time with “New Services” as described below.

New Services

HashiCorp periodically adds new services and related support (including new regions and cloud providers) that are eligible for consumption by customers under Flex, by updating the consumption tables on this webpage. New Services will be deemed to be incorporated into the customer's consumption table at the prices initially established on release as "Initial Pricing". Customers may apply their Flex pre-committed amount toward such new services at the initial pricing for the remainder of their subscription term.

The tables below further describe the current services that are generally eligible under Flex, and set forth Flex pricing in U.S. dollars (USD), as available in different service “Editions” and hosted in different geographical regions by certain third-party cloud providers. “AWS” refers to the cloud provider Amazon Web Services, Inc. “Azure” refers to the cloud provider Microsoft Corporation. A HashiCorp Cloud Platform, or “HCP”, Organization refers to a unique, top-level entity that contains resources, users and administrative policies that serves as an access control boundary that isolates resources for security and a billing boundary for costs.

HashiCorp Flex Eligible Cloud Services

Terraform Cloud	Standard Edition Terraform Cloud Standard Edition includes capabilities to automate infrastructure provisioning at any scale, using infrastructure as code. Additional features include team management, concurrent runs and cloud agents for infrastructure provisioning, as well as enterprise support.
	Plus Edition Terraform Cloud Plus Edition includes Standard Edition features plus managing the organization's resources with controls needed to mitigate cloud infrastructure risks, enforceable policy as code, audit logging, detection of configuration drift and cloud cost estimation.
HCP Vault Secrets	Standard Edition HCP Vault Secrets Standard Edition provides a simple to use SaaS-based secrets management solution with features such as audit logging, access management & Terraform integration. Secrets can be synced to various developer tools & platforms or fetched via CLI, API or SDK. Standard Edition is supported with the standard Hashicorp Cloud SLA.
HCP Vault	Development Edition HCP Vault Development Edition includes “Vault Community” features plus namespaces. A “Development Cluster” is a single-node cluster aimed at development (non-production) workloads and is not supported with the standard HashiCorp Cloud SLA. Customers shall only use the development edition for internal non-production purposes, such as development, system testing, integration testing, staging, or quality assurance and shall not run it in production environments.

	Standard Edition HCP Vault Standard Edition includes “Vault Community” features plus namespaces, monitoring, telemetry and daily backups. The “Standard Cluster” includes three fully managed production nodes and is supported with the standard HashiCorp Cloud SLA.
	Plus Edition HCP Vault Plus Edition includes Standard Edition features plus cross-region cluster performance replication. The “Plus Cluster” includes three fully managed production nodes and is supported with the standard HashiCorp Cloud SLA.

HCP Consul	Development Edition HCP Consul Development Edition includes “Consul Community” features plus namespaces, admin partitions, audit logging, automated backups and managed upgrades for testing purposes. The Development Edition is aimed at development (non-production) workloads and is not supported with the standard HashiCorp Cloud SLA. Customers may only use the Development Edition for internal non-production purposes, such as development, system testing, disaster recovery, integration testing, staging or quality assurance, and shall not run it in production environments.
	Standard Edition HCP Consul Standard Edition includes “Consul Community” features plus namespaces, admin partitions, audit logging, automated backups and managed upgrades. Standard Edition is supported with the standard HashiCorp Cloud SLA.
	Plus Edition HCP Consul Plus Edition includes Standard Edition features plus the ability to connect multiple Consul clusters across multiple regions on one cloud platform. Plus Edition is supported with the standard

	HashiCorp Cloud SLA.
	Premium Edition HCP Consul Premium Edition includes Plus Edition features plus provides the ability to connect multiple Consul clusters across clouds or on-premises. Premium Edition is supported with the standard HashiCorp Cloud SLA.
HCP Packer	Standard Edition HCP Packer Standard Edition includes “Packer Community” features plus channels, image revocation and Terraform integration. Standard Edition is supported with the standard HashiCorp Cloud SLA.
	Plus Edition HCP Packer Plus Edition includes Standard Edition features plus TFC run task integration and image compliance checks. Plus Edition is supported with the standard HashiCorp Cloud SLA.
HCP Boundary	Standard Edition HCP Boundary Standard Edition includes “Boundary Community” features plus dynamic credential injection through an integration with Vault and audit log streaming. Standard Edition is supported with the standard HashiCorp Cloud SLA.
	Plus Edition HCP Boundary Plus Edition includes Standard Edition features plus session recording. Plus Edition is supported with the standard HashiCorp Cloud SLA.

Terraform Cloud

Terraform Cloud, or “TFC”, charges for the usage of “Resources Under Management (RUM)” for customers subscribing to Flex. Tables 1(a) and 1(b) below set forth the TFC pricing.

Pricing

- Each “Managed Resource” is charged on a per-hour basis, from the time a “Managed Resource” is provisioned, until it is destroyed. Each partial hour is billed as a full hour. The hourly rate is based on the total number of “Hourly Peak” managed resources aggregated across all TFC Orgs linked to a single HCP org, within a billing hour.

Definitions

- A “TFC Organization(Org)” is a unique, top-level entity of “Terraform Cloud” that contains resources, users, and administrative policies. It serves as an access control boundary that isolates resources for security. One or multiple TFC Orgs can be associated with a single HCP Org and the associated HCP Org serves as a billing boundary for costs.
- “Resource” is defined as a resource block in a Terraform configuration and declares one or more infrastructure objects. Each infrastructure object, including but not limited to “Local Only Resources”, counts as a single “Resource”.
- “Null Resources” are a specific type of Resource defined as “null_resource” or “terraform_data” resource in a Terraform Cloud managed state file that are part of the standard resources under management lifecycle, but intentionally take no action.
- “Resource Under Management (RUM)” or “Managed Resource” means a “Resource” in a Terraform Cloud managed state file starting from the first time a terraform plan or terraform apply run is performed, and/or the resource is provisioned, and where mode = “managed” in the state file. “Null Resources” are excluded from the “Managed Resource”.
- “Hourly Peak Managed Resources” is defined as the sum of the maximum number of concurrent “Managed Resources” of each TFC Org that exist in an hourly billing period.

Existing Customers - Migrating from Terraform Cloud Business Edition

- Existing Flex customers with Terraform Cloud Business Edition must select between and migrate to the new Terraform Cloud Standard or Plus Edition within seven (7) business days after their renewal or additional add-on contract is activated from within their account. Customers may do this via the Terraform Cloud product portal within their account. If the customer does not complete this within that grace period, the Flex customer’s Terraform Cloud (TFC) organizations will be downgraded to the Free edition. During the grace period, the Flex customer will be billed based on legacy Terraform

Cloud Business Edition pricing metrics (such as admin users, concurrency limit, and applies, based on the pricing attached to their previous Flex contract). After the grace period, the customer will still have the option to elect into an Edition, at which point the appropriate billing will commence.

Existing Customers - Converting from Entitlement-based Contracts

- Existing Terraform Cloud customers that have entitlement-based contracts that move onto a Flex contract must choose either the new Terraform Cloud Standard or Plus Edition within seven (7) business days after their Flex contract is activated. Customers may do this via the Terraform Cloud product portal within their account. If the customer does not complete this within that grace period, the customer's Terraform Cloud (TFC) organizations will be downgraded to the Free edition. After the grace period the customer will still have the option to elect into an Edition, at which point the appropriate billing will commence.

Table 1(a): Resource Under Management (RUM) Standard Edition Pricing *(per hour per managed resource)*

Resources Under Management (RUM)	Silver Support	Gold Support
First 1-500	\$0.0000000	\$0.0000000
Next 501-1,000	\$0.0001359	\$0.0001418
Next 1,001-5,000	\$0.0001132	\$0.0001182
Next 5,001-10,000	\$0.0001057	\$0.0001103
Next 10,001-50,000	\$0.0000906	\$0.0000945
Next 50,001-100,000	\$0.0000679	\$0.0000709
Next 100,001-500,000	\$0.0000249	\$0.0000260
Next 500,001-1,000,000	\$0.0000159	\$0.0000165
Next 1,000,001+	\$0.0000113	\$0.0000118

Table 1(b): Resource Under Management (RUM) Plus Edition Pricing (per hour per managed resource)

Resources Under Management (RUM)	Silver Support	Gold Support
First 1-500	\$0.0009511	\$0.0009925
Next 501-1,000	\$0.0008152	\$0.0008507
Next 1,001-5,000	\$0.0006794	\$0.0007089
Next 5,001-10,000	\$0.0006341	\$0.0006616
Next 10,001-50,000	\$0.0005435	\$0.0005671
Next 50,001-100,000	\$0.0004076	\$0.0004253
Next 100,001-500,000	\$0.0001495	\$0.0001560
Next 500,001-1,000,000	\$0.0000951	\$0.0000992
Next 1,000,001+	\$0.0000679	\$0.0000709

HashiCorp Cloud Platform Vault Secrets

HashiCorp Cloud Platform Vault Secrets, or “HCP Vault Secrets”, charges for the usage of “Secret(s)” and “API Call(s)”. Tables 2(a) & 2(b) sets forth the HCP Vault Secrets charges for customers subscribing to Flex.

- “Secret(s)” are defined as unique names (API key, password, or any type of credential) and value pairs enabling cloud native applications to connect with databases, SaaS services & other 3rd party systems.
 - Each Secret is charged on a per-hour basis, from the time a secret is created until it is destroyed. The hourly rate is based on the total number of Secrets within each edition, within a single HCP org, within a billing hour. Each partial hour is billed as a full hour, as reflected in Table 2(a).
- “API Call(s)” are an action aligned to API’s that enable fetching static, auto-rotated or dynamic secret values (individual or bulk) through the various interfaces such as User Interface (UI), Cloud-Line-Interface (CLI) or directly with the API itself.
 - Each API call is charged at a rate that is reflected in Table 2(b).

Table 2(a): HCP Vault Secrets Standard Edition Secrets Pricing *(per hour per secret)*

Secrets	Silver Support	Gold Support
First 1-100	\$0.0007986	\$0.0008333
Next 101-200	\$0.0003993	\$0.0004167
Next 201+	\$0.0001997	\$0.0002083

Table 2(b): HCP Vault Secrets Standard Edition API Call Pricing *(per month per API call)*

API Calls	Silver Support	Gold Support
First 1+	\$0.0000100	\$0.0000104

HashiCorp Cloud Platform Vault

HashiCorp Cloud Platform Vault, or “HCP Vault”, charges for the usage of “Cluster(s)” and “Client(s)”. Tables 3(a), 3(b), 3(c) & 3(d) set forth the HCP Vault charges for customers subscribing to Flex.

- “Cluster(s)” means a grouping of fully managed virtual machines used to run HCP Vault.
 - HCP Vault Clusters are charged on a per-hour basis, from the time a cluster is created until it is deleted. Partial hours are charged by the minute. The hourly rate is based on the “Service Edition” (i.e., Development, Standard, Plus) and the “Cluster Size” (i.e., Small, Medium, Large), as reflected in Tables 3(a), 3(b) and 3(c).
- “Client(s)” means unique applications, services, and/or users that consume HCP Vault.
 - Each HCP Vault Client is charged on a per-month basis. Within a billing month, each client is counted once, no matter how many times it has been active. Once a client has authenticated to a cluster, those clients have unlimited access to that HCP Vault Cluster for the remainder of the billing month, without additional charges.
 - The monthly rate is based on the total number of HCP Vault Clients aggregated across all HCP Vault Clusters (excluding HCP Vault Development Edition Clusters) within an HCP Org, as reflected in Table 3(d).
 - For the purposes of billing and consumption, a single HCP Vault Client which authenticates to multiple HCP Vault Clusters (excluding HCP Vault Development Edition Clusters) will be counted as multiple clients.

Existing Customers - Converting from HCP Vault “Starter Edition”

- HCP Vault “Starter Edition” is not an eligible “Cloud Service” under Flex. If a Customer subscribes to Flex and has one or more HCP Vault “Starter Edition” Clusters actively running in their existing HCP Org, then customers may elect to either: (1) have HashiCorp migrate existing HCP Vault Starter Clusters to HCP Vault Standard Edition Clusters, size “Small”; or (2) keep the HCP Vault Starter Clusters on the existing HCP Org with the same payment method and create a new and separate HCP Org for eligible services under Flex.

Table 3(a)(i): HCP Vault Development Edition Cluster Pricing *(per hour per cluster)*

Cloud Provider	Region	Region Name	Bronze Support <i>(no SLA)</i>
AWS	us-east-1	US East <i>(N. Virginia)</i>	\$0.030
	us-east-2	US East <i>(Ohio)</i>	\$0.030
	us-west-1	US West <i>(N. California)</i>	\$0.030
	us-west-2	US West <i>(Oregon)</i>	\$0.030
	ca-central-1	Canada <i>(Central)</i>	\$0.030
	eu-central-1	Europe <i>(Frankfurt)</i>	\$0.030
	eu-west-1	Europe <i>(Ireland)</i>	\$0.030
	eu-west-2	Europe <i>(London)</i>	\$0.030
	ap-northeast-1	Asia Pacific <i>(Tokyo)</i>	\$0.030
	ap-southeast-1	Asia Pacific <i>(Singapore)</i>	\$0.030
	ap-southeast-2	Asia Pacific <i>(Sydney)</i>	\$0.030

Table 3(a)(ii): HCP Vault Development Edition Cluster Pricing *(per hour per cluster)*

Cloud Provider	Region	Region Name	Bronze Support <i>(no SLA)</i>
Azure	East US	Virginia	\$0.030
	East US 2	Virginia	\$0.030
	West US 2	Washington	\$0.030
	Central US	Iowa	\$0.030
	Canada Central	Toronto	\$0.030
	France Central	Paris	\$0.030
	North Europe	Ireland	\$0.030
	West Europe	Netherlands	\$0.030
	UK South	London	\$0.030
	Australia Southeast	Victoria	\$0.030
	Japan East	Tokyo, Saitama	\$0.030
	Central India	Pune	\$0.030
	Southeast Asia	Singapore	\$0.030

Table 3(b)(i): HCP Vault Standard Edition Cluster Pricing (per hour per cluster)

Cloud Provider	Region	Region Name	Silver Support			Gold Support		
			Small	Medium	Large	Small	Medium	Large
AWS	us-east-1	US East (N. Virginia)	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	us-east-2	US East (Ohio)	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	us-west-1	US West (N. California)	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	us-west-2	US West (Oregon)	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	ca-central-1	Canada (Central)	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	eu-central-1	Europe (Frankfurt)	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	eu-west-1	Europe (Ireland)	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	eu-west-2	Europe (London)	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	ap-northeast-1	Asia Pacific (Tokyo)	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	ap-southeast-1	Asia Pacific (Singapore)	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	ap-southeast-2	Asia Pacific (Sydney)	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814

Table 3(b)(ii): HCP Vault Standard Edition Cluster Pricing *(per hour per cluster)*

Cloud Provider	Region	Region Name	Silver Support			Gold Support		
			Small	Medium	Large	Small	Medium	Large
Azure	East US	Virginia	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	East US 2	Virginia	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	West US 2	Washington	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	Central US	Iowa	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	Canada Central	Toronto	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	France Central	Paris	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	North Europe	Ireland	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	West Europe	Netherlands	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	UK South	London	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	Australia Southeast	Victoria	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	Japan East	Tokyo, Saitama	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	Central India	Pune	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814
	Southeast Asia	Singapore	\$1.578	\$3.163	\$7.489	\$1.647	\$3.301	\$7.814

Table 3(c)(i): HCP Vault Plus Edition Cluster Pricing *(per hour per cluster)*

Cloud Provider	Region	Region Name	Silver Support			Gold Support		
			Small	Medium	Large	Small	Medium	Large
AWS	us-east-1	US East (N. Virginia)	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	us-east-2	US East (Ohio)	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	us-west-1	US West (N. California)	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	us-west-2	US West (Oregon)	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	ca-central-1	Canada (Central)	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	eu-central-1	Europe (Frankfurt)	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	eu-west-1	Europe (Ireland)	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	eu-west-2	Europe (London)	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	ap-northeast-1	Asia Pacific (Tokyo)	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	ap-southeast-1	Asia Pacific (Singapore)	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	ap-southeast-2	Asia Pacific (Sydney)	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815

Table 3(c)(ii): HCP Vault Plus Edition Cluster Pricing *(per hour per cluster)*

Cloud Provider	Region	Region Name	Silver Support			Gold Support		
			Small	Medium	Large	Small	Medium	Large
Azure	East US	Virginia	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	East US 2	Virginia	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	West US 2	Washington	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	Central US	Iowa	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	Canada Central	Toronto	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	France Central	Paris	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	North Europe	Ireland	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	West Europe	Netherlands	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	UK South	London	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	Australia Southeast	Victoria	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	Japan East	Tokyo, Saitama	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	Central India	Pune	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815
	Southeast Asia	Singapore	\$1.843	\$3.692	\$9.406	\$1.924	\$3.852	\$9.815

Table 3(d): HCP Vault Client Pricing *(per month per client)*

Clients	Silver Support	Gold Support
First 1-9	\$112.168	\$117.045
Next 10-24	\$86.826	\$90.601
Next 25-49	\$83.599	\$87.234
Next 50-99	\$80.599	\$84.103
Next 100-249	\$74.599	\$77.842
Next 250-499	\$58.000	\$60.522
Next 500-999	\$53.000	\$55.304
Next 1,000-1,499	\$47.500	\$49.565
Next 1,500-4,999	\$37.000	\$38.609
Next 5,000-9,999	\$31.700	\$33.078
Next 10,000-14,999	\$26.600	\$27.757
Next 15,000-19,999	\$24.400	\$25.461
Next 20,000-24,999	\$21.200	\$22.122
Next 25,000-49,999	\$19.000	\$19.826
Next 50,000-74,999	\$10.600	\$11.061
Next 75,000-99,999	\$7.400	\$7.722
Next 100,000+	\$6.350	\$6.626

HashiCorp Cloud Platform Consul

HashiCorp Cloud Platform, or “HCP Consul”, charges for the usage of “Cluster(s)” and “Service Instance(s).” Tables 4(a), 4(b), 4(c), 4(d) & 4(e) set forth the HCP Consul charges for customers subscribing to Flex.

Pricing

- Each “Cluster” is charged on a per-hour basis, from the time it is created until the time it is deleted. Partial hours are charged by the minute. The hourly rate is based on the “Service Edition” (i.e., Development, Standard, Plus & Premium) and the “Cluster Size” (i.e., Small, Medium, Large), as reflected in Tables 4(a), 4(b), 4(c) & 4(d).
- The prices for each “Service Instance” are listed as hourly rates in Table 4(e) but are charged by the minute. The minutely rate is based on the total number of “Service Instances” aggregated across all Consul Clusters, within an HCP Org, within a billing minute. For the purposes of billing and consumption, the Service Instance(s) which are registered with HCP Consul Development Edition Clusters are excluded from the aggregation.

Definitions

- “Consul Agent” means the long running daemon on every member of the Consul Cluster and such Agent is able to run in either client or server mode.
- “Consul Client” means an agent that typically interfaces with the Consul Server and requires minimal infrastructure resources. Clients are hosted in the Customer’s environment.
- “Consul Cluster” means multiple Consul Servers that form a control group that has a single Consul Server Leader as well as a pool of Consul Clients that host and run a user’s workloads.
- “Consul Server Leader” means a Consul Server within a Consul Cluster which is responsible for ingesting new log entries, replicating to other Consul Servers in the same Consul Cluster, and managing when an entry is considered committed. Only one Consul Server can act as the Consul Server Leader in a single Consul Cluster.
- “Consul Server” means a Consul Agent with an expanded set of technical responsibilities such as participating in a Raft quorum, maintaining cluster state, responding to RFC queries, exchanging WAN gossip with other Consul Clusters, and forwarding queries to Consul Server Leader or remote Consul Clusters. Consul Server is hosted in HashiCorp’s environment.
- A “Consul Service” is a logical representation of an application or microservice that is

registered in Consul.

- “Consul Service Instances” refers to one or more running versions of a given Consul Service, each tracked as a distinct provider of the Consul Service by Consul’s service registry.

Table 4(a)(i): HCP Consul Development Edition Cluster Pricing *(per hour per cluster)*

Cloud Provider	Region	Region Name	Bronze Support <i>(no SLA)</i>
AWS	us-east-1	US East <i>(N. Virginia)</i>	\$0.027
	us-east-2	US East <i>(Ohio)</i>	\$0.027
	us-west-1	US West <i>(N. California)</i>	\$0.027
	us-west-2	US West <i>(Oregon)</i>	\$0.027
	ca-central-1	Canada <i>(Central)</i>	\$0.027
	eu-central-1	Europe <i>(Frankfurt)</i>	\$0.027
	eu-west-1	Europe <i>(Ireland)</i>	\$0.027
	eu-west-2	Europe <i>(London)</i>	\$0.027
	ap-northeast-1	Asia Pacific <i>(Tokyo)</i>	\$0.027
	ap-southeast-1	Asia Pacific <i>(Singapore)</i>	\$0.027
	ap-southeast-2	Asia Pacific <i>(Sydney)</i>	\$0.027

Table 4(a)(ii): HCP Consul Development Edition Cluster Pricing *(per hour per cluster)*

Cloud Provider	Region	Region Name	Bronze Support <i>(no SLA)</i>
Azure	East US	Virginia	\$0.027
	East US 2	Virginia	\$0.027
	West US 2	Washington	\$0.027
	Central US	Iowa	\$0.027
	Canada Central	Toronto	\$0.027
	France Central	Paris	\$0.027
	North Europe	Ireland	\$0.027
	West Europe	Netherlands	\$0.027
	UK South	London	\$0.027
	Australia Southeast	Victoria	\$0.027
	Japan East	Tokyo, Saitama	\$0.027
	Central India	Pune	\$0.027
	Southeast Asia	Singapore	\$0.027

Table 4(b)(i): HCP Consul Standard Edition Cluster Pricing *(per hour per cluster)*

Cloud Provider	Region	Region Name	Silver Support			Gold Support		
			Small	Medium	Large	Small	Medium	Large
AWS	us-east-1	US East (<i>N. Virginia</i>)	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	us-east-2	US East (<i>Ohio</i>)	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	us-west-1	US West (<i>N. California</i>)	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	us-west-2	US West (<i>Oregon</i>)	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	ca-central-1	Canada (<i>Central</i>)	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	eu-central-1	Europe (<i>Frankfurt</i>)	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	eu-west-1	Europe (<i>Ireland</i>)	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	eu-west-2	Europe (<i>London</i>)	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	ap-northeast-1	Asia Pacific (<i>Tokyo</i>)	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	ap-southeast-1	Asia Pacific (<i>Singapore</i>)	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	ap-southeast-2	Asia Pacific (<i>Sydney</i>)	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644

Table 4(b)(ii): HCP Consul Standard Edition Cluster Pricing *(per hour per cluster)*

Cloud Provider	Region	Region Name	Silver Support			Gold Support		
			Small	Medium	Large	Small	Medium	Large
Azure	East US	Virginia	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	East US 2	Virginia	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	West US 2	Washington	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	Central US	Iowa	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	Canada Central	Toronto	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	France Central	Paris	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	North Europe	Ireland	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	West Europe	Netherlands	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	UK South	London	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	Australia Southeast	Victoria	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	Japan East	Tokyo, Saitama	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	Central India	Pune	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644
	Southeast Asia	Singapore	\$0.394	\$0.788	\$1.575	\$0.411	\$0.822	\$1.644

Table 4(c)(i): HCP Consul Plus Edition Cluster Pricing (*per hour per cluster*)

Cloud Provider	Region	Region Name	Silver Support			Gold Support		
			Small	Medium	Large	Small	Medium	Large
AWS	us-east-1	US East (<i>N. Virginia</i>)	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	us-east-2	US East (<i>Ohio</i>)	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	us-west-1	US West (<i>N. California</i>)	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	us-west-2	US West (<i>Oregon</i>)	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	ca-central-1	Canada (<i>Central</i>)	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	eu-central-1	Europe (<i>Frankfurt</i>)	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	eu-west-1	Europe (<i>Ireland</i>)	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	eu-west-2	Europe (<i>London</i>)	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	ap-northeast-1	Asia Pacific (<i>Tokyo</i>)	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	ap-southeast-1	Asia Pacific (<i>Singapore</i>)	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	ap-southeast-2	Asia Pacific (<i>Sydney</i>)	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055

Table 4(c)(ii): HCP Consul Plus Edition Cluster Pricing *(per hour per cluster)*

Cloud Provider	Region	Region Name	Silver Support			Gold Support		
			Small	Medium	Large	Small	Medium	Large
Azure	East US	Virginia	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	East US 2	Virginia	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	West US 2	Washington	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	Central US	Iowa	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	Canada Central	Toronto	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	France Central	Paris	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	North Europe	Ireland	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	West Europe	Netherlands	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	UK South	London	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	Australia Southeast	Victoria	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	Japan East	Tokyo, Saitama	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	Central India	Pune	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055
	Southeast Asia	Singapore	\$0.492	\$0.985	\$1.969	\$0.514	\$1.027	\$2.055

Table 4(d)(i): HCP Consul Premium Edition Cluster Pricing *(per hour per cluster)*

Cloud Provider	Region	Region Name	Silver Support			Gold Support		
			Small	Medium	Large	Small	Medium	Large
AWS	us-east-1	US East (N. Virginia)	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	us-east-2	US East (Ohio)	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	us-west-1	US West (N. California)	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	us-west-2	US West (Oregon)	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	ca-central-1	Canada (Central)	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	eu-central-1	Europe (Frankfurt)	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	eu-west-1	Europe (Ireland)	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	eu-west-2	Europe (London)	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	ap-northeast-1	Asia Pacific (Tokyo)	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	ap-southeast-1	Asia Pacific (Singapore)	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	ap-southeast-2	Asia Pacific (Sydney)	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770

Table 4(d)(ii): HCP Consul Premium Edition Cluster Pricing *(per hour per cluster)*

Cloud Provider	Region	Region Name	Silver Support			Gold Support		
			Small	Medium	Large	Small	Medium	Large
Azure	East US	Virginia	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	East US 2	Virginia	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	West US 2	Washington	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	Central US	Iowa	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	Canada Central	Toronto	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	France Central	Paris	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	North Europe	Ireland	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	West Europe	Netherlands	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	UK South	London	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	Australia Southeast	Victoria	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	Japan East	Tokyo, Saitama	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	Central India	Pune	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770
	Southeast Asia	Singapore	\$2.940	\$4.968	\$8.404	\$3.068	\$5.184	\$8.770

Table 4(e): HCP Consul Service Instance Pricing *(per hour per service instance)*

Service Instances	Silver Support	Gold Support
First 1-250	\$0.0098	\$0.0102
Next 251-500	\$0.0081	\$0.0084
Next 501-750	\$0.0058	\$0.0060
Next 751-1,000	\$0.0044	\$0.0046
Next 1,001-5,000	\$0.0032	\$0.0034
Next 5,001-10,000	\$0.0023	\$0.0024
Next 10,001+	\$0.0017	\$0.0018

HashiCorp Cloud Platform Packer

HashiCorp Cloud Platform Packer, or “HCP Packer”, charges for the usage of “Image(s)” and “Request(s).” Tables 5(a), 5(b), 5(c) and 5(d) set forth the HCP Packer charges for customers subscribing to Flex.

Pricing

- An “Image” is charged on a per-hour basis, rounded up to the nearest hour, from the time its metadata is stored in the registry until the metadata is deleted. The hourly rate of each “Image” is determined by the “Service Editions” (i.e., Standard, Plus) and the total number of “Images” within a billing hour, as reflected in Table 5(a) and 5(b).
- A “Request” is charged per Request made. The rate of each Request is determined by the “Service Editions” (i.e., Standard, Plus) and the total number of Requests within a billing month, as reflected in Table 5(c) and 5(d).

Definitions

- “Image” means a unique HashiCorp Packer configuration file. It can define one or multiple builds of an image.
- “HCP Packer Registry” tracks Packer image metadata from both a visual interface as well as an API, which makes this metadata accessible outside of this interface. HCP Packer can track data from images across clouds, but does not host any image templates or image artifacts themselves.
- “Request” means any time Customer queries either the HCP Packer channel API or the HCP Packer iterations API to fetch an iteration. For illustration purposes, when used with Terraform, each time the HCP data source queries the HCP Packer Registry (meaning everytime Terraform Cloud runs a plan) counts as a “Request.” HashiCorp does not count publishing a build artifact as a Request.

Table 5(a): HCP Packer Standard Edition Image Pricing *(per hour per image)*

Images	Silver Support	Gold Support
First 1-10	\$0.000	\$0.000
Next 11-50	\$0.010	\$0.012
Next 51-200	\$0.008	\$0.010
Next 201+	\$0.007	\$0.009

Table 4(b): HCP Packer Plus Edition Image Pricing *(per hour per image)*

Images	Silver Support	Gold Support
First 1-20	\$0.034	\$0.039
Next 21-50	\$0.027	\$0.031
Next 51-100	\$0.020	\$0.024
Next 101-200	\$0.017	\$0.020
Next 201+	\$0.013	\$0.016

Table 5(c): HCP Packer Standard Edition Request Pricing *(per month per request)*

Requests	Silver Support	Gold Support
First 1-250	\$0.000	\$0.000
Next 251-1,000	\$0.011	\$0.014
Next 1,001-5,000	\$0.010	\$0.012
Next 5,001-15,000	\$0.008	\$0.010
Next 15,001+	\$0.007	\$0.009

Table 5(d): HCP Packer Plus Edition Request Pricing *(per month per request)*

Requests	Silver Support	Gold Support
First 1-500	\$0.030	\$0.035
Next 501-1,000	\$0.024	\$0.028
Next 1,001-5,000	\$0.015	\$0.018
Next 5,001-15,000	\$0.009	\$0.011
Next 15,001+	\$0.006	\$0.007

HashiCorp Cloud Platform Boundary

HashiCorp Cloud Platform Boundary, or “HCP Boundary”, charges for the usage of “Sessions” and “Session Data Transfers”. Tables 6(a), 6(b), 6(c) and 6(d) sets forth these charges for customers subscribing to Flex.

Pricing

- A “Session” is charged based on the total number of Sessions established within a HCP Boundary Cluster. The rate of each Session is determined by the “Service Edition” (i.e., Standard, Plus) and the total number of Sessions within each HCP Boundary Cluster, within a billing month, as reflected in Table 6(a) and 6(b).
- A “Session Data Transfer” is charged per Gigabyte (GB) per “Session.” The rate of each Session Data Transfer is determined by the “Service Edition” (i.e., Standard, Plus) and the total amount of data transferred per Session,”rounded down to the nearest gigabyte (GB) within a billing month, as reflected in Table 6(c) and 6(d).

Definitions

- A “Session” is an authorized proxy tunnel between a HCP Boundary user and a target host.
- A “Session Data Transfer” is a measure of how much data was exchanged during the “Session” (ingress and egress).
- A “Controller” consists of control plane nodes that manage configuration, authenticate and authorize HCP Boundary users, coordinate “Session” requests, and assign tasks to “Workers”.
- A “Worker” consists of data plane nodes that perform “Session” proxying and recording.
- A “HCP Boundary Cluster” consists of a group of “Controllers” and “Workers” used to run a single HCP Boundary environment.

Table 6(a): HCP Boundary Standard Edition Session Pricing *(per month per session)*

Sessions	Silver Support	Gold Support
First 1-50	\$0.000	\$0.000
Next 51-1,000	\$0.479	\$0.500
Next 1,001-10,000	\$0.288	\$0.300
Next 10,001-50,000	\$0.192	\$0.200
Next 50,001+	\$0.096	\$0.100

Table 6(b): HCP Boundary Plus Edition Session Pricing *(per month per session)*

Sessions	Silver Support	Gold Support
First 1-50	\$0.000	\$0.000
Next 51-1,000	\$0.863	\$0.900
Next 1,001-10,000	\$0.518	\$0.540
Next 10,001-50,000	\$0.345	\$0.360
Next 50,001+	\$0.173	\$0.180

Table 6(c): HCP Boundary Standard Edition Session Data Transfer Pricing *(per GB per session)*

Session Data Transfer	Silver Support	Gold Support
First 1 GB	\$0.000	\$0.000
Next 2+ GB	\$0.400	\$0.400

Table 6(d): HCP Boundary Plus Edition Session Data Transfer Pricing *(per GB per session)*

Session Data Transfer	Silver Support	Gold Support
First 1 GB	\$0.000	\$0.000
Next 2+ GB	\$0.400	\$0.400

USA Headquarters

101 Second St., Suite 700, San Francisco, CA, 94105

www.hashicorp.com